



# Increased Productivity and Customer Satisfaction

## Overview

Alimera Sciences is a pharmaceutical company focused on developing and commercializing prescription ophthalmic drugs, specializing in retinal diseases. Operating globally, Alimera sought to improve efficiency and visibility in its AP processes.

## The Challenge

The challenges Alimera faced prior to implementing onPhase are common challenges in Accounting departments.

#1: At the time, Alimera's current accounting platform had limited licenses, which limited productivity. Anyone who wanted to create a Purchase Order had to have a license to login to the platform, delaying the process before it even began.

#2: In Alimera's former workflow for processing invoices, they found that an invoice would come in, go to the Accounts Payable department, be distributed to the various parties that needed to approve those items, and sit on that person's desk for two or three months. Alimera wanted to stop pushing paper and gain a better system of tracking those documents as they came into the business.

Industry

**PHARMACEUTICALS**

Distribution

**Global**

ERP

**Microsoft Dynamics**

Destinations Served

**100+**

Annual Revenue

**\$80+ Million**



# Alimera Speeds Up & Gains Time Back

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“Everyone embraced it immediately, and now it’s a standard part of our business. I think we all wonder why we didn’t have this before.”

**Phil Jones** - Executive Director of Finance | Alimera

## The Solution

Alimera needed a solution that provided full visibility and a complete Procure-to-Pay system. After evaluating multiple options, they chose onPhase for its flexibility and tailored approach.

“We selected onPhase based on the follow-up after the initial presentation,” said Phil Jones, Executive Director of Finance at Alimera. “When we had questions and got into the details, onPhase worked with us as a partner.”

After testing and system cleanup, onPhase was fully implemented in just two weeks.

## The Results

onPhase’s automation streamlined Alimera’s processes, boosting productivity and visibility. Users can now track requisitions from creation to receipt, ensuring purchased parts match quoted prices. The AP team processes invoices faster, matching them to original purchases.

The biggest impact was time savings. Invoice approvals that once took weeks or months now happen within 24 hours. When an AP Clerk left, Alimera didn’t need to rehire—the remaining clerk gained half a day back for other tasks.

With onPhase, Alimera improved efficiency across departments, eliminated paper tracking, and ensured vendors receive timely payments.



## Results at a Glance

**93%**

Reduction in invoice processing time.

**2 WEEK**

Implementation after system cleanup and testing

**Faster**

Invoice Processing with onPhase workflow and approval routing

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